

Jason A.

United States · Remote Sales Candidate

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Profile

Remote sales candidate focused on closer opportunities, with openness to setter roles if warm leads are provided and there's a clear path to growth.

Comfortable with remote work, fast-moving environments, and performance-based compensation.

Tech-savvy, coachable, and ready to start immediately.

Looking for opportunities with provided leads, a clear offer, and strong earning potential tied to performance.

Core Skills

Appointment setting

Lead follow-up

Deal Closing

Phone and video call confidence

CRM and pipeline discipline

Fast learning and adaptability

Performance-based sales mindset

Professional communication

Relevant Experience

Appointment Setter — Online Coaching Program | Remote

Sourced cold leads manually and initiated conversations through DM outreach, building confidence speaking with cold prospects. Qualified interest and worked to guide people toward booking an appointment while practicing consistent follow-up and conversation tracking. Stayed organized across an active pipeline and developed comfort handling early-stage objections in a remote environment.

Outbound Caller & Closer — B2C Offer | Remote

Handled high-volume outbound calling, consistently making 250–300+ calls per day to cold and warm opt-in leads. Qualified interest, gathered context, and worked to close on the call while managing objections and keeping conversations moving toward a decision. Built strong phone presence through real reps in a fast-paced, performance-driven environment.

Independent Online Projects | Remote

Built and managed online projects independently, developing discipline, consistency, and comfort working without direct supervision.

Handled customer communication through DMs and email, building confidence with outreach and follow-up.

Worked in self-directed environments where consistency and execution mattered daily.

Used online tools and platforms to stay organized, communicate clearly, and manage remote workflows.

Developed a strong long-term interest in sales, especially closing and appointment setting

Strengths

Comfortable speaking with people one-on-one

Learns fast and takes feedback well

Works well independently in remote environments

Understands that sales is performance-driven

Focused on growing into a strong remote closer

Role Preferences

Remote closer roles and Contractor/1099 roles preferred

Open to appointment setting roles if warm leads are provided

Leads provided preferred

Commission-based / performance-based 1099 contractor roles

Available to start immediately

Additional Information

Based in the United States

Interested in remote sales, closing, and appointment setting opportunities

Comfortable with tech platforms, online communication, and self-managed work

Video Introduction

Short 80 second intro about me and my background:

<https://www.loom.com/share/95c2fa6640d64b7e98150540ee8ef4e5>