

Jason Abouassi

United States · Remote Sales Candidate

Website: jasonsales.pages.dev · Loom Intro: loom.com/share/8f0eca4c63a640fb89777e427fc9ad00
jasonawork@outlook.com

Profile

Remote sales candidate focused on closer opportunities, with openness to setter roles if warm leads are provided and there's a clear path to growth.

Comfortable with remote work, fast-moving environments, and performance-based compensation.

Tech-savvy, coachable, and ready to start immediately.

Looking for opportunities with provided leads, a clear offer, and strong earning potential tied to performance.

Core Skills

Appointment setting

Lead follow-up

Deal Closing

Phone and video call confidence

CRM and pipeline discipline

Fast learning and adaptability

Performance-based sales mindset

Professional communication

Relevant Experience

Inbound Sales & Client Onboarding Specialist | Remote

- Took scheduled inbound Zoom/Google Meet calls with clients to guide them through community setup, onboarding, and launch
- Walked clients step-by-step through configuring their online community, offers, access levels, and onboarding flows
- Presented and recommended a recurring software solution as part of the client's launch stack
- Identified higher-level needs and set appointments for a \$3k–\$5k done-for-you marketing service when appropriate
- Balanced client success with consultative sales, ensuring a smooth onboarding experience while driving upgrades
- Documented call outcomes, maintained CRM notes, and followed structured SOPs

Closer — Health & Wellness | Remote

- Called existing customers from a CRM-based list through outbound phone calls
- Presented health supplement packages using a structured product ladder and closing process
- Handled objections and worked to close additional revenue on each call

Outbound Caller & Closer — B2C Offer | Remote

- Handled high-volume outbound calling, consistently making 250–300+ calls per day to cold and warm opt-in leads
- Qualified interest, gathered context, and worked to close on the call
- Managed objections and kept conversations moving toward a clear decision
- Built strong phone presence through real reps in a performance-driven environment

Appointment Setter — Online Coaching Program | Remote

- Sourced cold leads manually and initiated conversations through DM outreach
- Qualified interest and guided prospects toward booking an appointment

- Practiced consistent follow-up and conversation tracking across an active pipeline
- Developed confidence handling early-stage objections in a remote environment

Independent Online Projects | Remote

- Built and managed online projects independently, developing discipline and consistency
- Handled customer communication through DMs and email, strengthening outreach and follow-up skills
- Worked in self-directed environments where execution and daily activity mattered
- Used online tools to stay organized, communicate clearly, and manage remote workflows
- Developed a long-term interest in sales, especially closing and appointment setting

Strengths

Comfortable speaking with people one-on-one

Learns fast and takes feedback well

Works well independently in remote environments

Understands that sales is performance-driven

Focused on growing into a strong remote closer

Role Preferences

Remote closer roles and Contractor/1099 roles preferred

Open to appointment setting roles if warm leads are provided

Leads provided preferred

Commission-based / performance-based 1099 contractor roles

Available to start immediately

Additional Information

Based in the United States

Interested in remote sales, closing, and appointment setting opportunities

Comfortable with tech platforms, online communication, and self-managed work